

## Entrepreneurs will get hand at grant writing at Oct. 24 workshop

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Local university and high-tech industry agencies are sponsoring an Oct. 24 workshop in [Melbourne](#) to help small business entrepreneurs sharpen their grant-writing skills, officials said this week.

The eight-hour event is scheduled to take place from 9 a.m. until 4 p.m. at the incubation center of the Technological Research & Development Authority at 1050 W. [NASA](#) Blvd. in Melbourne.

It will focus on preparing cost-estimates and other practical skills of applying for two of the more popular government grant sources - the Small Business Innovation Research and Small Business Technology Transfer programs.

Gail and Jim Greenwood, prominent training experts in grant writing, are scheduled to lead the session.

Government accounting nuances in the grant process "are challenging, yet very important in making sure that you don't lose money completing your actual project," Jim Greenwood said, in a statement. "If your eyes glaze over at common acronyms such as IR&D (independent research and development) and G&A (general and administrative) then this class is for you."

The workshop is being sponsored by the [University of Central Florida](#) and the Florida High Tech Corridor Council, a business advocacy group based in [Lake Mary](#).

Cost of the event is \$35 per person. For more information, go to [www.trada.org/events](http://www.trada.org/events) or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, x. 107.